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The Acquirer's Multiple: Your Ultimate Guide

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September 16, 2017 by Luckjit Lalli.

The Acquirer's Multiple – Background

Many people have heard of the infamous Magic Formula documented by Joel Greenblatt in his book “The Little Book That Beats the Market” which is a direct quantitative value investment model in ranking stocks by

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**Multiple: How the Billionaire Contrarians of Deep Value Beat the Market** is an easy-to-follow account of deep value investing. The audiobook shows how investors Warren Buffett, Carl Icahn, David Einhorn, and Dan Loeb got started and how they do it.

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THE ACQUIRERS FUND Acquirers Funds, LLC is a deep-value investment firm managed by Tobias Carlisle. Our investment process begins with The Acquirer's Multiple®, the measure used by activists and

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buyout firms to identify potential targets.

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Further on Greenblatt's quantitative formula... and being a geeky Engineer both books really speak to my heart. I am now convinced and I will dedicate a portion of my portfolio to Tobias' formula for investing. Thanks 16 people found this helpful.

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optimistic about the effectiveness of employee retention programs. Most surveyed companies expect more than 80% of leaders and employees covered by retention programs to remain until the end of the retention period; about half also expect them to remain one year after the retention

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How Serial Acquirers Retain Talent

Tobias Carlisle, Founder & Portfolio

Manager of The Acquirers Fund,

joined The Final Round to discuss his

outlook for the market and why he is

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Buffett, Carl Icahn, David Einhorn and Dan Loeb got started and how they do it. Carlisle combines engaging stories with research and data to show how you can do it too. Written by an active value investor, The Acquirer's Multiple provides an insider's view on deep value investing. The Acquirer's Multiple



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and Dan Loeb got started The 9 rules of deep value The Acquirer's Multiple: How the Billionaire Contrarians of Deep Value Beat the Market provides a simple summary of the way deep value investors find stocks that beat the market.

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The economic climate is ripe for another golden age of shareholder activism. *Deep Value: Why Activist Investors and Other Contrarians Battle for Control of Losing Corporations* is a must-read exploration of deep value investment strategy, describing the evolution of the theories of valuation.

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and expands upon the resources and strategies available to value investors today, and describes how the economic climate is allowing value investing to re-emerge. Topics include: Target identification, and determining the most advantageous ends Strategies and tactics of effective

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